

PARA INGLÊS LER

SUPPLY/LOGISTICS PROFESSIONAL, CONSISTENTLY RECOGNIZED FOR HIGH PERFORMANCE IN LARGE MULTINATIONALS

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PROFESSIONAL PROFILE

Professional with more than 13 years of experience in the Procurement, Commercial and Logistics areas of large groups of the automotive and transport industry, developing strategic and high-impact projects through a comprehensive grasp of:

- ✓ Supplier Management
- ✓ Cost Reduction
- ✓ Market Indicators
- ✓ Business Relations
- ✓ Agile Methodologies (Scrum)
- ✓ Import/Export
- ✓ Financial Controls
- ✓ Team Leadership
- ✓ Turnaround Projects
- ✓ Strategic Negotiations
- ✓ Continuous Improvement
- ✓ Process Facilitation/Optimization
- ✓ Logistics Processes
- ✓ Performance Indicators

Soft-skills: Excellent communication skills | Team player | Experience in multicultural environments | Strategic outlook on business | Leadership by example.

Software: SAP | Datasul | Office Suite

Languages: Advanced English (TOEIC Score: 960) | Intermediate Spanish

PROFESSIONAL EXPERIENCE

COMPANY 1 08/2015 - present
Renault-Nissan-Mitsubishi alliance, constituting one of the largest automotive industries in the world.

Regional Purchasing Coordinator (Jun/2021 - present)

- ✓ Coordinated the engine parts procurement team in South America (annual turnover: 550MR\$) composed of 8 buyers (5 direct and 3 indirect).
- ✓ Improved the team's result in 2021 from a loss of 28.9MR\$ in June to a net profit of 49MR\$ (net cost reduction) at the annual close.
- ✓ In 2022, we started the year with a cost reduction roadmap of approximately 25MR\$ (gross cost reduction).

SR Buyer (Sep/2016 - May/2021)

- ✓ Business and cost reduction strategy (annual turnover: 350MR\$).
- ✓ Responsible for the strategy for the wire harness commodity, with spells through the sealing, mirror and mechanism sectors.
- ✓ 6 months as interim supervisor, leading 4 direct people and 4 transversal people in 2020.
- ✓ Recognized by Renault do Brasil's president for the excellent results in the transformation project of the series' lifecycle to the Agile methodology in 2020.
- ✓ Results assessed as exceptional in 2017/2020 and above expectations in 2018/2019.
- ✓ Part of the company's Future Leadership Program (High Performance People).

Project and Process Analyst - Third Party Contract (Aug/2015 - Aug/2016)

- ✓ Managed the logistics and procurement of prototypes.
- ✓ Outstanding contribution to the assembly of the first Kwid vehicle prototypes, meeting all assembly deadlines and handling the most critical cases of lacking prototype parts so as not to impact the assembly of the vehicle.

PROFESSIONAL EXPERIENCE (Cont.)

COMPANY 2 01/2014 – 05/2015

Road transport Group, Kuehne + Nagel partnership.

Logistics Coordinator

- ✓ Managed a business unit and developed distribution projects with a team of 11 people.
- ✓ Quickly deployed a transport unit in Londrina/PR, starting with 3 daily shipments and increasing to 12 in about 3 months.
- ✓ Warehousing and distribution projects for the Henkel and Cummings clients, with complete implementation in approx. 30 days.

COMPANY 3 04/2012 – 01/2014

One of the largest international logistics groups.

SR Customer Service Analyst - Customer Service Dept.

- ✓ Provided after-sales service and managed relationships with large accounts regarding international shipments (air & sea).
- ✓ Recognized as "Professional revelation of the year 2012" in the local unit.

COMPANY 4 08/2011 – 12/2011

Leader in Paraná in the supermarket segment.

Import Assistant - Import Dept.

- ✓ Developed a project to transition transports between the port and the company's distribution center from road to rail (annual gains of 120KR\$).

COMPANY 6 04/2010 – 08/2011

Logistics services company.

Tax Bookkeeping Assistant

COMPANY 7 08/2009 – 12/2010

Service outsourcing company.

Administrative/Financial Assistant

COMPANY 8 07/2008 – 05/2009

Industrial equipment supplier.

Trainee**EDUCATION**

Graduate's degree in International and Economic Law 2013

Universidade Estadual de Londrina

Degree in Business Administration with a major in Foreign Trade 2010

Faculdade Estadual de Ciências Econômicas de Apucarana

RECENT COURSES

- ✓ Agile Leadership
- ✓ Emotional Intelligence
- ✓ Presentation Techniques
- ✓ Professional Excel
- ✓ Advanced Scrum Techniques
- ✓ Special Powers - Sales + Negotiation
- ✓ Successful Negotiation
- ✓ Project Management